FINANCIAL STATEMENTS With Independent Auditor's Report

YEARS ENDED MARCH 31, 2013 AND 2012

Gettle Human

THE HUMANE SOCIETY FOR SEATTLE/KING COUNTY

FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

TABLE OF CONTENTS

| INDEPENDENT AUDITOR'S REPORT | 2 |
|---|---------|
| STATEMENTS OF FINANCIAL POSITION March 31, 2013 and 2012 | 4 |
| STATEMENTS OF ACTIVITIES Years ended March 31, 2013 and 2012 | 5 |
| STATEMENTS OF FUNCTIONAL EXPENSES Year ended March 31, 2013 Year ended March 31, 2012 | 6 7 |
| STATEMENTS OF CASH FLOWS Years ended March 31, 2013 and 2012 | 8 - 9 |
| NOTES TO FINANCIAL STATEMENTS | 10 - 19 |



INDEPENDENT AUDITOR'S REPORT

September 19, 2013

Board of Directors
The Humane Society for Seattle/King County
Bellevue, Washington

We have audited the accompanying financial statements of The Humane Society for Seattle/King County, which comprise the statements of financial position as of March 31, 2013 and 2012, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to in the first paragraph of this letter present fairly, in all material respects, the financial position of The Humane Society for Seattle/King County as of March 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Jacobson Jarvis & Co, PLLC

Jacobon Jamis & Co, PLLC

STATEMENTS OF FINANCIAL POSITION

MARCH 31, 2013 AND 2012

| | <u>2013</u> | <u>2012</u> |
|---|--------------|--------------|
| <u>ASSETS</u> | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 1,250,451 | \$ 1,071,162 |
| Investments | 4,441,700 | 4,125,613 |
| Promises to give | 794,122 | 615,285 |
| Accounts receivable | 26,029 | 11,553 |
| Prepaid expenses and other assets | 145,677 | 88,965 |
| Inventory | 169,133 | 152,653 |
| Total Current Assets | 6,827,112 | 6,065,231 |
| Cash Equivalents, Expansion Project | 1,010,567 | - |
| Promises to Give, Expansion Project | 2,382,927 | - |
| Endowment Investments | 931,699 | 900,017 |
| Property and Equipment, net | 659,187 | 670,204 |
| | \$11,811,492 | \$ 7,635,452 |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses | \$ 422,067 | \$ 303,214 |
| Unearned revenue | 256,010 | 152,568 |
| Total Current Liabilities | 678,077 | 455,782 |
| Net Assets | | |
| Unrestricted | 5,754,174 | 5,137,502 |
| Unrestricted - invested in property and equipment | 659,187 | 670,204 |
| Total Unrestricted Net Assets | 6,413,361 | 5,807,706 |
| Temporarily restricted | 4,068,058 | 720,143 |
| Permanently restricted | 651,996 | 651,821 |
| Total Net Assets | 11,133,415 | 7,179,670 |
| | \$11,811,492 | \$ 7,635,452 |

STATEMENTS OF ACTIVITIES

YEARS ENDED MARCH 31, 2013 AND 2012

| | 2013 | | | | 2012 | | | |
|---|---------------------|-------------|-------------|--------------|---------------------|-------------|-------------|--------------|
| | | Temporarily | Permanently | | | Temporarily | Permanently | |
| | <u>Unrestricted</u> | Restricted | Restricted | <u>Total</u> | Unrestricted | Restricted | Restricted | <u>Total</u> |
| OPERATING: | | | | | | | | |
| Public Support and Revenue | | | | | | | | |
| Public Support | | | | | | | | |
| Contributions | \$ 2,582,261 | \$ 212,598 | \$ 175 | \$ 2,795,034 | \$ 2,452,776 | \$ 287,539 | \$ 30,785 | \$ 2,771,100 |
| Bequests | 663,095 | - | - | 663,095 | 753,397 | - | - | 753,397 |
| Special events, less direct cost of benefits provided | | | | | | | | |
| to participants of \$194,084 and \$124,638 | 857,790 | 438,898 | - | 1,296,688 | 569,425 | 401,255 | - | 970,680 |
| In-kind donations | 123,576 | | | 123,576 | 146,752 | | | 146,752 |
| Total Public Support | 4,226,722 | 651,496 | 175 | 4,878,393 | 3,922,350 | 688,794 | 30,785 | 4,641,929 |
| Revenue | | | | | | | | |
| Adoption fees | 646,855 | | | 646,855 | 631,782 | | | 631,782 |
| Other program service fees | 453,239 | | | 453,239 | 386,995 | | | 386,995 |
| Merchandise sales, net of cost of goods | | | | | | | | |
| sold of \$57,730 and \$64,248 | 27,553 | | | 27,553 | 21,893 | | | 21,893 |
| Total Revenue | 1,127,647 | | | 1,127,647 | 1,040,670 | | | 1,040,670 |
| Net Assets Released from Purpose Restrictions | 585,850 | (585,850) | | | 558,740 | (558,740) | | |
| Total Operating Public Support and Revenue | 5,940,219 | 65,646 | 175 | 6,006,040 | 5,521,760 | 130,054 | 30,785 | 5,682,599 |
| Expenses | | | | | | | | |
| Program services | 4,501,472 | | | 4,501,472 | 4,163,949 | | | 4,163,949 |
| Management and general | 446,162 | | | 446,162 | 383,784 | | | 383,784 |
| Fundraising | 710,075 | | | 710,075 | 640,081 | | | 640,081 |
| Total Operating Expenses | 5,657,709 | | | 5,657,709 | 5,187,814 | | | 5,187,814 |
| Operating Change in Net Assets | 282,510 | 65,646 | 175 | 348,331 | 333,946 | 130,054 | 30,785 | 494,785 |
| NON-OPERATING: | | | | | | | | |
| Investment income, gains and losses, net | 323,146 | 69,878 | | 393,024 | 105,142 | 18,088 | | 123,230 |
| Expansion project contributions | - | 3,388,350 | | 3,388,350 | - | - | | - |
| Expansion project in-kind donations | - | 33,720 | | 33,720 | - | - | | - |
| Expansion project costs | (209,680) | | | (209,680) | (74,019) | | | (74,019) |
| Net assets released - expansion project | 209,679 | (209,679) | | - | - | - | | - |
| Loss on sale of property and equipment | | | | | (1,988) | | | (1,988) |
| Non-Operating Change in Net Assets | 323,145 | 3,282,269 | | 3,605,414 | 29,135 | 18,088 | | 47,223 |
| Total Change in Net Assets | 605,655 | 3,347,915 | 175 | 3,953,745 | 363,081 | 148,142 | 30,785 | 542,008 |
| Net Assets - beginning of year | 5,807,706 | 720,143 | 651,821 | 7,179,670 | 5,444,625 | 572,001 | 621,036 | 6,637,662 |
| Net Assets - end of year | \$ 6,413,361 | \$4,068,058 | \$ 651,996 | \$11,133,415 | \$ 5,807,706 | \$ 720,143 | \$ 651,821 | \$ 7,179,670 |

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MARCH 31, 2013

| | | PROGRAM | SERVICES | | | SUPPORTING SERVICES | | | |
|------------------------------|-----------------|-----------------|-----------------|-----------------|--------|---------------------|--------------------|----------------|--------------|
| | | | Education | _ | ' | | | _ | |
| | | Veterinarian | Programs | Total | Manage | ement | | | |
| | Adoption | Clinic | and Other | Program | an | 1 | | Expansion | |
| | <u>Services</u> | <u>Services</u> | <u>Services</u> | <u>Services</u> | Gene | <u>ral</u> | Fundraising | Project | <u>Total</u> |
| Salaries | \$ 2,062,795 | \$ 214,089 | \$ 231,532 | \$ 2,508,416 | \$ 32 | 6,524 | \$ 126,504 | \$ 74,365 | \$ 3,035,809 |
| Payroll taxes and benefits | 486,994 | 24,629 | 28,414 | 540,037 | 5 | 1,944 | 26,552 | 9,692 | 628,225 |
| Total Payroll Expenses | 2,549,789 | 238,718 | 259,946 | 3,048,453 | 37 | 8,468 | 153,056 | 84,057 | 3,664,034 |
| Food, supplies, and medicine | 437,716 | 145,769 | 136,645 | 720,130 | | 2,494 | 5,643 | 189 | 728,456 |
| Printing | 28,719 | 1,664 | 29,422 | 59,805 | | 279 | 215,453 | 3,473 | 279,010 |
| Repairs and maintenance | 96,164 | 13,151 | 5,024 | 114,339 | | 7,696 | 57,650 | 9,494 | 189,179 |
| Professional fees | 47,131 | 1,011 | 1,904 | 50,046 | 3 | 1,082 | 807 | 106,612 | 188,547 |
| Fundraising support | - | - | - | - | | - | 139,889 | 985 | 140,874 |
| Depreciation | 114,548 | 2,687 | 4,200 | 121,435 | | 989 | 2,025 | - | 124,449 |
| Marketing and promotion | 67,734 | 3,286 | 1,537 | 72,557 | | 959 | 42,934 | 429 | 116,879 |
| Utilities | 96,206 | 891 | 6,706 | 103,803 | | 1,391 | 35 | - | 105,229 |
| Postage | 5,119 | 28 | 4,974 | 10,121 | | 586 | 76,171 | 26 | 86,904 |
| Travel and meetings | 62,862 | 1,904 | 1,669 | 66,435 | | 3,017 | 5,983 | 4,415 | 79,850 |
| Investment and bank fees | 34,621 | 1,322 | 10,217 | 46,160 | 1 | 6,113 | 7,103 | - | 69,376 |
| Insurance | 27,477 | 272 | 2,030 | 29,779 | | 336 | 184 | - | 30,299 |
| Taxes and licenses | 14,328 | 1,053 | 6,042 | 21,423 | | 861 | 2,373 | - | 24,657 |
| Miscellaneous | 16,858 | 562 | 2,166 | 19,586 | | 1,539 | 700 | - | 21,825 |
| Telephone | 15,405 | 89 | 1,251 | 16,745 | | 341 | 62 | - | 17,148 |
| Grants to others | 636 | | 19 | 655 | | 11 | 7 | | 673 |
| Total Expenses | \$ 3,615,313 | \$ 412,407 | \$ 473,752 | \$ 4,501,472 | \$ 44 | 6,162 | \$ 710,075 | \$ 209,680 | \$ 5,867,389 |

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED MARCH 31, 2012

| | | PROGRAM | SERVICES | | SUPPORTING SERVICES | | | |
|------------------------------|-----------------|-----------------|-----------------|-----------------|---------------------|--------------------|----------------|--------------|
| | | | Education | _ | | | _ | |
| | | Veterinarian | Programs | Total | Management | | | |
| | Adoption | Clinic | and Other | Program | and | | Expansion | |
| | <u>Services</u> | <u>Services</u> | <u>Services</u> | <u>Services</u> | <u>General</u> | Fundraising | <u>Project</u> | <u>Total</u> |
| Salaries | \$ 2,006,808 | \$ 87,520 | \$ 222,079 | \$ 2,316,407 | \$ 268,808 | \$ 152,669 | \$ - | \$ 2,737,884 |
| Payroll taxes and benefits | 489,720 | 14,552 | 30,866 | 535,138 | 46,975 | 17,368 | | 599,481 |
| Total Payroll Expenses | 2,496,528 | 102,072 | 252,945 | 2,851,545 | 315,783 | 170,037 | - | 3,337,365 |
| Food, supplies, and medicine | 410,689 | 98,165 | 126,186 | 635,040 | 1,230 | 5,633 | 234 | 642,137 |
| Printing | 28,965 | - | 32,176 | 61,141 | 958 | 197,202 | - | 259,301 |
| Repairs and maintenance | 102,845 | 1,991 | 5,788 | 110,624 | 9,047 | 34,700 | - | 154,371 |
| Professional fees | 21,565 | 280 | 904 | 22,749 | 30,131 | 408 | 69,660 | 122,948 |
| Fundraising support | 156 | - | 6 | 162 | 517 | 100,953 | - | 101,632 |
| Depreciation | 144,010 | 1,954 | 14,225 | 160,189 | 1,158 | 5,760 | - | 167,107 |
| Marketing and promotion | 22,588 | 442 | 3,879 | 26,909 | 236 | 28,836 | - | 55,981 |
| Utilities | 77,659 | 974 | 21,872 | 100,505 | 1,571 | 1,874 | - | 103,950 |
| Postage | 5,766 | 20 | 8,299 | 14,085 | 674 | 80,031 | 143 | 94,933 |
| Travel and meetings | 43,190 | 1,399 | 748 | 45,337 | 2,406 | 4,931 | 1,664 | 54,338 |
| Investment and bank fees | 28,777 | 1,297 | 12,518 | 42,592 | 17,830 | 7,813 | - | 68,235 |
| Insurance | 27,582 | 264 | 1,961 | 29,807 | 317 | 181 | - | 30,305 |
| Taxes and licenses | 13,163 | 951 | 5,645 | 19,759 | 555 | 769 | 2,318 | 23,401 |
| Miscellaneous | 23,865 | 534 | 2,524 | 26,923 | 1,049 | 700 | - | 28,672 |
| Telephone | 14,927 | 89 | 1,566 | 16,582 | 322 | 253 | - | 17,157 |
| Grants to others | | | | | <u>-</u> | | | |
| Total Expenses | \$ 3,462,275 | \$ 210,432 | \$ 491,242 | \$ 4,163,949 | \$ 383,784 | \$ 640,081 | \$ 74,019 | \$ 5,261,833 |

STATEMENTS OF CASH FLOWS

YEARS ENDED MARCH 31, 2013 AND 2012

| | <u>2013</u> | <u>2012</u> |
|---|--------------|--------------|
| Cash Flows From Operating Activities | | |
| Cash received from donors | \$ 4,873,331 | \$ 4,521,784 |
| Cash received from adoptions | 646,855 | 631,782 |
| Cash received from other program service fees | 438,763 | 404,272 |
| Cash received from sale of merchandise | 85,283 | 86,141 |
| Cash received from interest | 81,021 | 160,686 |
| Cash paid to employees | (3,652,552) | (3,408,239) |
| Cash paid to vendors | (2,139,245) | (1,838,104) |
| Net Cash Provided by Operating Activities | 333,456 | 558,322 |
| Cash Flows From Investing Activities | | |
| Purchases of property and equipment | (113,432) | (53,203) |
| Purchases of investments | (1,089,160) | (2,571,492) |
| Sales of investments | 1,053,394 | 1,437,708 |
| Net Cash Used by Investing Activities | (149,198) | (1,186,987) |
| Cash Flows From Financing Activities | | |
| Proceeds from contributions restricted to expansion project | 1,005,423 | - |
| Proceeds from contributions restricted to endowment | 175 | 30,785 |
| Net Cash Provided by Financing Activities | 1,005,598 | 30,785 |
| Change in Cash and Cash Equivalents | 1,189,856 | (597,880) |
| Cash and Cash Equivalents - beginning of year | 1,071,162 | 1,669,042 |
| Cash and Cash Equivalents - end of year | \$ 2,261,018 | \$ 1,071,162 |

STATEMENTS OF CASH FLOWS

YEARS ENDED MARCH 31, 2013 AND 2012

| | <u>2013</u> | <u>2012</u> |
|--|--------------|-------------|
| Reconciliation of Changes in Net Assets to | | |
| Net Cash Flows From Operating Activities | | |
| Changes in net assets | \$ 3,953,745 | \$ 542,008 |
| Adjustments to reconcile changes in net assets to net cash | | |
| provided by operating activities | | |
| Depreciation | 124,449 | 167,107 |
| Expansion project contributions | (3,388,350) | - |
| Endowment contributions | (175) | (30,785) |
| Net (gain) loss on investments | (312,003) | 37,456 |
| Loss on disposal of property and equipment | - | 1,988 |
| (Increase) decrease in | | |
| Promises to give | (178,837) | (44,459) |
| Accounts receivable | (14,476) | 17,277 |
| Prepaid expenses and other assets | (56,712) | (22,772) |
| Inventory | (16,480) | 20,434 |
| Increase (decrease) in | | |
| Accounts payable and accrued expenses | 118,853 | (107,145) |
| Unearned revenue | 103,442 | (22,787) |
| Net Cash Provided by Operating Activities | \$ 333,456 | \$ 558,322 |

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Humane Society for Seattle/King County (the Seattle Humane Society) is an independent, not-for-profit, community-supported organization. First opening its doors in 1897, the Seattle Humane Society is not a chapter or affiliate of any national animal organization. The Seattle Humane Society's mission is to bring people and pets together for lifelong relationships.

Major programs and services offered to the community include the following:

Adoption Services: The Seattle Humane Society accepts cats and dogs from the public and transfers from municipal shelters, as well as a variety of small animals, including rabbits, other rodents, and birds, and keeps them available for adoption providing medical care and training as needed. Adoptable companion animals are provided to the general public for a fee and provided to senior citizens and disabled individuals at discounted fees or at no charge. The Seattle Humane Society neither euthanizes animals for lack of space nor places time limits on animals available for adoption. For the years ended March 31, 2013 and 2012, the placement rate was 97.1% and 96.5%, respectively.

Spay and Neuter Clinic: The Seattle Humane Society operates a spay/neuter clinic for low-income pet owners and offers microchipping services. Spay or neuter surgery is performed on every dog or cat prior to adoption.

Education Programs and Other Services: The Seattle Humane Society is the cornerstone of nurturing successful relationships between people and pets. Workshops focus on strengthening companionship, such as Introducing Babies and Pets, or animal behavior topics. The Seattle Humane Society's dog training classes enhance companionship by not only training animals to better dispositions but also improving their socialization skills. Other programs and services include:

- § Community Outreach Programs: The Seattle Humane Society provides a variety of services and programs for the community.
- § *Pet Loss Support Group:* Because the death of your animal friend can be one of the most difficult experiences you face, the Seattle Humane Society offers a free Pet Loss Support Group with trained facilitators.
- § *Pet Food Bank:* The Seattle Humane Society provides pet food to pets of low-income senior citizens.
- § *Pet Project:* The Seattle Humane Society provides pet food, litter, grooming services, and facilitates veterinary care to pets of low-income individuals disabled by AIDS.
- § *Adventure Camp for Kids:* The Seattle Humane Society offers summer sessions for school age children to have fun while learning about animals.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

- § *Humane Teen Club:* The Humane Teen Club (HTC) provides volunteer opportunities for young people and exposes them to the benefits of animal companionship. This program is for 13-15 year olds, the HTC focuses on the importance of animal companionship and welfare.
- § Visiting Pets Program: Seattle Humane Society volunteers, with their dogs, cats and even birds and a bunny, visit facilities for seniors, adults and children with disabilities, and people recovering from chemical dependency. This program enriches the physical and psychological well-being of the people we visit and promotes the human-animal bond.

Basis of presentation

In accordance with financial accounting standards, the organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The net assets of the Seattle Humane Society are classified as follows:

Unrestricted net assets are available without restriction for support of the Seattle Humane Society's mission.

Temporarily restricted net assets are restricted by the donors to be used for certain purposes or future periods. Temporarily restricted net assets are available as follows:

| | <u>2013</u> | <u>2012</u> |
|--|--------------|---------------|
| Expansion project | \$ 3,217,535 | \$ - |
| Unappropriated endowment earnings | 279,703 | 249,687 |
| Lexus Fund - Medical care for dogs | 237,147 | 233,967 |
| Public spay/neuter surgeries expansion | 228,367 | = |
| Sammie's Fund - Care for older animals | 76,034 | 192,775 |
| Various projects benefiting animals | 17,710 | 29,401 |
| Disaster preparedness | 11,562 | 14,313 |
| | \$ 4,068,058 | \$ 720,143 |
| | | <u> </u> |

Permanently restricted net assets are endowment gifts given with the intent that the principal will be maintained intact in perpetuity, and the income may be used as specified by the donors.

Federal income taxes

The Internal Revenue Service has recognized The Humane Society for Seattle/King County as exempt from federal income taxes under provision of Section 501(a) of the Internal Revenue Code as an entity described in Section 501(c)(3) and not as a private foundation.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued) Non-operating activities

Seattle Humane Society's non-operating activities include investment activities, expansion project efforts, and other non-operating gains or losses. Key goals of the expansion are to increase the capacity of public low-income spay/neuter programs, enhance medical services for shelter animals, and expand community education programs.

Cash and cash equivalents

Cash and cash equivalents consist of checking, savings, and money market accounts. The Seattle Humane Society maintains cash deposits in bank accounts which exceed federally insured limits. The Seattle Humane Society has not experienced any losses in these accounts, and management does not believe it is exposed to any significant credit risk.

Fair value measurements (See Note E)

In accordance with financial accounting standards, a three-tiered hierarchy of input levels is used for measuring fair value. Financial accounting standards defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques utilized to determine fair value are consistently applied. The three tiers of inputs used for fair value measurements are as follows:

- Level 1: Fair values are based on quoted prices in active markets for identical assets and liabilities.
- Level 2: Fair values are based on observable inputs that include: quoted market prices for similar assets or liabilities; quoted market prices that are not in an active market; or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the assets.
- Level 3: Fair values are calculated by the use of pricing models and/or discounted cash flow methodologies, and may require significant management judgment or estimation. These methodologies may result in a significant portion of the fair value being derived from unobservable data.

Investments

Investments are carried at fair value and consist of the following at March 31:

| | | <u>2013</u> | | <u>2012</u> |
|--------------------------------|-----------|-------------|----|-------------|
| Cash held for investment | \$ | 46,434 | \$ | 17,272 |
| Equity securities | | 3,247,566 | | 2,976,990 |
| Corporate and government bonds | | 1,129,522 | | 1,076,262 |
| Annuities | | 18,178 | _ | 55,089 |
| | <u>\$</u> | 4,441,700 | \$ | 4,125,613 |

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment investments are carried at fair value and consist of the following at March 31:

| | <u>2013</u> | <u>2012</u> |
|--------------------------------|---------------|---------------|
| Cash held for investment | \$ 3,496 | \$ 4,518 |
| Equity securities | 638,353 | 622,150 |
| Corporate and government bonds | 289,850 | 273,349 |
| | \$ 931,699 | \$ 900,017 |

Return on investments consist of the following for the years ended March 31:

| | <u>2013</u> | <u>2012</u> |
|---|---------------|---------------|
| Interest and dividends | \$ 81,021 | \$ 160,686 |
| Realized and unrealized gains (losses), net | 312,003 | (37,456) |
| | \$ 393,024 | \$ 123,230 |

Promises to give

Unconditional promises to give are stated at net realizable value. In accordance with financial accounting standards, unconditional promises to give are recognized as support in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Bequests receivable

The Seattle Humane Society has been named as beneficiary in certain bequests. At such time as the Seattle Humane Society is notified by the Executor as to the amount of the bequest to be received, bequest revenue and related receivable are recorded. Bequests receivable are stated at estimated net realizable value and included in promises to give.

Accounts receivable

Accounts receivable are stated at net realizable value.

Inventory

Inventory is stated at the lower of cost or market under the first-in, first-out method of accounting and consists of merchandise, medical supplies, pet food, and supplies.

Property and equipment

Land, building and equipment are stated at cost. Long-lived asset purchases that exceed \$2,000 are capitalized and depreciated using the straight-line method over the estimated useful lives of the assets.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued) Property and equipment consisted of the following at March 31:

| | Estimated | | | |
|-------------------------------|---------------------|----|-------------|---------------|
| | <u>Useful Lives</u> | | <u>2013</u> | <u>2012</u> |
| Land | | \$ | 296,524 | \$ 296,524 |
| Building | 5 – 35 years | | 1,680,994 | 1,680,994 |
| Equipment | 5 – 10 years | | 970,040 | 856,731 |
| | | | 2,947,558 | 2,834,249 |
| Less accumulated depreciation | | (| 2,288,371) | (2,164,045) |
| | | \$ | 659,187 | \$ 670,204 |

Unearned revenue

Unearned revenue represents fees received in advance of events and will be recognized when the related event occurs.

In-kind donations

In accordance with financial accounting standards, the financial statements reflect only those contributed services requiring specific expertise, which the Seattle Humane Society would otherwise need to purchase. However, many individuals volunteer their time and perform a variety of tasks, such as assisting with adoptions, foster parenting, special events, and dog behavior and socialization. During the years ended March 31, 2013 and 2012, the Seattle Humane Society received 198,499 and 189,877 volunteer hours, respectively.

Contributed goods and services are recorded at rates that would have been paid for similar goods and services if purchased and are included in contributions. For the years ended March 31, 2013 and 2012, in-kind goods and services of \$157,296 and \$146,752, respectively, were used for program services.

Restricted and unrestricted support

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reported as net assets released from restrictions.

Gifts of equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated between the program and supporting services benefited.

Advertising

The Seattle Humane Society expenses the production costs of advertising as incurred. Advertising expense was \$116,451 and \$55,981 for the years ended March 31, 2013 and 2012, respectively, and is included in marketing and promotion expense.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain accounts in the March 31, 2012 financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements. These reclassifications had no effect on the net assets or change in net assets as of or for the year ended March 31, 2012.

2012

NOTE B - PROMISES TO GIVE

Pledges and bequests receivable at June 30 are as follows:

| | <u>2013</u> |
|----------------------------------|-----------------|
| Receivable in less than one year | \$ 1,432,782 |
| Receivable in one to five years | 1,744,267 |
| | \$ 3,177,049 |

Pledges receivable for capital purposes are included in long-term promises to give on the statement of financial position as the assets are considered for long-term use. Discounts on long-term promises to give are considered immaterial and uncollectible promises are expected to be insignificant.

At March 31, 2013, 25% of promises to give are due from one foundation.

NOTE C - RELATED PARTIES

During the years ended March 31, 2013 and 2012, no board members directly profited from any company doing business with the Seattle Humane Society.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE C - RELATED PARTIES (Continued)

Several board members are employed by companies that provided goods and/or services to the Seattle Humane Society during the course of the year. Any fees charged for goods and services provided by these companies were negotiated without the involvement of the board member and the board member did not directly benefit.

NOTE D - ENDOWMENT

The Humane Society for Seattle/King County's endowment consists of four individual donor-restricted funds established for a variety of purposes. Under U.S. generally accepted accounting principles, the net assets of endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

Under the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as in effect in the State of Washington and as interpreted by the Board of Directors, the original amount of donor-restricted contributions to the endowment plus any required accumulations are not expendable.

Accordingly, the Seattle Humane Society classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, the organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets were \$0 and \$1,491 as of March 31, 2013 and 2012, respectively. These deficiencies resulted from unfavorable market fluctuations.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE D - ENDOWMENT (Continued)

Return Objectives and Risk Parameters

The Seattle Humane Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Seattle Humane Society expects its endowment funds, over time, to provide an average rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount.

Investment earnings from the Seattle Humane Society's endowment funds are classified as temporarily restricted net assets to be used for certain purposes or time periods, as stipulated by the donors.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Seattle Humane Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Seattle Humane Society targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy

The Seattle Humane Society has a policy of reviewing the needs each year and appropriating for distribution accordingly, not to exceed in any given year, the surplus accrued in the fund or 7% of the overall balance of the fund, whichever is less.

Endowment net assets by fund type as of March 31, 2013:

| | | Temporarily | | Permanently | | |
|----------------------------------|---------------------|-------------|-------------------|-------------|-----------|---------------|
| | Unrestricted | <u>R</u> | <u>Restricted</u> | <u>R</u> | estricted | <u>Total</u> |
| Donor-restricted endowment funds | | | | | | |
| General Endowment | \$ - | \$ | 29,069 | \$ | 59,140 | \$ 88,209 |
| James A. Gilruth Endowment | | | | | | |
| for the preservation and | | | | | | |
| maintenance of dogs and cats | - | | 236,151 | | 400,000 | 636,151 |
| Leah Buhner Veterinary Care | | | | | | |
| Endowment | - | | 4,548 | | 91,896 | 96,444 |
| Sammie's Fund Endowment | | | 9,935 | | 100,960 | 110,895 |
| Total endowment funds | \$ - | \$ | 279,703 | \$ | 651,996 | \$ 931,699 |

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE D - ENDOWMENT (Continued)

| Change in endowment net assets for the | year e | ended Mar | ch 3 | 1, 2013: | | | | |
|---|------------------|----------------------|------|-----------------------------------|----|-------------------------------|----|-------------------------|
| Endowments, beginning of year | <u>Unr</u> \$ | estricted (1,491) | | mporarily estricted 249,687 | | ermanently Restricted 651,821 | \$ | <u>Total</u> 900,017 |
| Investment return: | | | | | | | | |
| Investment income | | - | | 19,072 | | - | | 19,072 |
| Net gains and (losses) | | 1,491 | | 45,662 | | | _ | 47,153 |
| Total investment return | | 1,491 | | 64,734 | | - | | 66,225 |
| Contributions, net | | | | (24.710) | | 175 | | 175 |
| Appropriated for expenditure | Φ. | | Φ. | (34,718) | | | | (34,718) |
| Endowments, end of year | \$ | - | \$ | 279,703 | \$ | 651,996 | \$ | 931,699 |
| Endowment net assets by fund type as of | Marc | ch 31, 201 | 2: | | | | | |
| | <u>Unr</u> | estricted | | mporarily estricted | | rmanently Restricted | | <u>Total</u> |
| Donor-restricted endowment funds | | | | | | | | |
| General Endowment | \$ | - | \$ | 26,178 | \$ | 59,140 | \$ | 85,318 |
| James A. Gilruth Endowment | | | | | | | | |
| for the preservation and | | | | | | | | |
| maintenance of dogs and cats | | - | | 216,343 | | 400,000 | | 616,343 |
| Leah Buhner Veterinary Care | | | | | | | | |
| Endowment | | (1,491) | | - | | 91,896 | | 90,405 |
| Sammie's Fund Endowment | | | | 7,166 | | 100,785 | | 107,951 |
| Total endowment funds | \$ | (1,491) | \$ | 249,687 | \$ | 651,821 | \$ | 900,017 |
| Change in endowment net assets for the | year e | ended Mar | ch 3 | 1, 2012: | | | | |
| | | | Teı | mporarily | Pe | rmanently | | |
| | <u>Unr</u> | estricted | | <u>estricted</u> | | Restricted . | | <u>Total</u> |
| Endowments, beginning of year | \$ | (2,567) | \$ | 263,942 | \$ | 621,036 | \$ | 882,411 |
| Investment return: | | | | | | | | |
| Investment income | | 2,203 | | 24,607 | | - | | 26,810 |
| Net gains and (losses) | | (1.083) | | (6.519) | | _ | | (7.602) |

| | | Temporarily | Permanently | |
|-------------------------------|---------------------|-------------|-------------|---------------|
| | Unrestricted | Restricted | Restricted | <u>Total</u> |
| Endowments, beginning of year | \$ (2,567) | \$ 263,942 | \$ 621,036 | \$ 882,411 |
| Investment return: | | | | |
| Investment income | 2,203 | 24,607 | - | 26,810 |
| Net gains and (losses) | (1,083) | (6,519) | | (7,602) |
| Total investment return | 1,120 | 18,088 | - | 19,208 |
| Contributions, net | | | 30,785 | 30,785 |
| Appropriated for expenditure | (44) | (32,343) | | (32,387) |
| Endowments, end of year | <u>\$ (1,491)</u> | \$ 249,687 | \$ 651,821 | \$ 900,017 |

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED MARCH 31, 2013 AND 2012

NOTE E - FAIR VALUE MEASUREMENTS

Fair value of assets measured on a recurring basis (at least annually) as of March 31, 2013 and 2012 are as follows:

| | Quoted Prices | Observable Inputs | | | |
|--------------------------------|------------------|----------------------|------|--------------|--|
| | (Level 1) | (Level 2) (Level 3) | | <u>Total</u> | |
| As of March 31, 2013 | | | | | |
| Equity securities | \$ 3,885,919 | \$ - | \$ - | \$ 3,885,919 | |
| Corporate and government bonds | 1,419,372 | | | 1,419,372 | |
| | \$ 5,305,291 | \$ - | \$ - | \$ 5,305,291 | |
| As of March 31, 2012 | | | | | |
| Equity securities | \$ 3,599,140 | \$ - | \$ - | \$ 3,599,140 | |
| Corporate and government bonds | 1,349,611 | | | 1,349,611 | |
| | \$ 4,948,751 | <u>\$</u> | \$ - | \$ 4,948,751 | |

Assets and liabilities carried at fair value on a nonrecurring basis using level 2 inputs generally include donated goods, facilities, and services. Long-term promises to give are valued on a nonrecurring basis using the net present value of future cash flows discounted at a risk-free rate of return which is a level 3 input.

Annuities are valued on a nonrecurring basis using present value of future distributions expected to be received using discount rates between 1.3% and 2.3%, which is also a level 3 input. The Seattle Humane Society also uses fair value concepts to test various long lived assets for impairment.

NOTE F - SUBSEQUENT EVENTS

Management has evaluated events occurring subsequent to March 31, 2013 through September 19, 2013, which is the date the financial statements were available to be issued and has recognized in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at March 31, 2013, including the estimates inherent in the processing of financial statements.